



In The Loop

A Newsletter for the Partners of GSG
December 2007

Happy Holidays from the team at Gateway Services Group. We want to thank each of you for the many ways you have supported GSG and helped make 2007 our best year yet!

2007 Highlights:

GSG becomes the first organization to have non-exclusive contracts with both of the two major insurance companies serving the credit union industry. (Minnesota Life/Securian and CUNA Mutual Insurance Group)

GSG adds six new employees to its team to ensure the highest levels of service and support for our clients.

GSG completes an extensive due diligence process on Collateral Protection Insurance (CPI) resulting in our ability to present credit unions with up to five different provider choices depending on their needs.

GSG enters into a strategic alliance with Snyder Consulting Solutions, LLC.

GSG hires an experienced recruiter to offer clients a specialized resource for finding investment and insurance personnel.

GSG adds new profit-sharing agreements with key insurance carriers.

GSG passes \$1 Billion in assets under management for the investment programs it manages.

GSG adds six new credit union programs for investment management services.

GSG develops a new model with Members Trust to offer credit unions with a collaborative solution for providing members with local trust services.

GSG develops an alliance with AFLAC to offer selected products to credit union members.

Over 50% of the Investment Representatives managed by GSG are recognized as top producers by their broker/dealer.

GSG investment programs win awards for Program of the Year and Top Rep of the Year.

For more information about GSG and how we can support your credit union, please feel free to contact:

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