



## In The Loop

A Newsletter for the Partners of GSG  
December 2008

Happy Holidays from the team at Gateway Services Group. As we close out the year, we are thankful for our relationships with our clients and strategic partners. As you will see in the recap of events for 2008, it has been a year of many new collaborative opportunities. With our economy and industry facing challenges, we believe more than ever that collaboration holds the key to success. We look forward to 2009 and many more ways we collaborate with you to deliver value.

### 2008 Highlights:

Dividends paid to GSG owners totaling \$1.225 million in 2008!

Strategic partnership with Allied Solutions in 2008 for AD & D results in significant value creation for GSG owners.

GSG partners with First Line Insurance Services and gains access to Property & Casualty appointments in 48 states.

GSG partners with Open Financial Solutions to provide payroll and accounting services.

GSG enters into strategic partnership with Open Technology Solutions and evaluate opportunities to enhance the insurance services for their credit union owners.

GSG expands the opportunity for credit union clients to buy an ownership interest in GSG.

GSG launches its website at [www.gsllc.com](http://www.gsllc.com)

GSG's collective client premium passes the first benchmark resulting in over \$700k in profit sharing revenue. Only 2 new credit unions working through GSG would result in a 150% increase in future returns.

GSG provides its clients over 70 qualified candidates through its new recruiting division.

GSG gains commitment to launch its newest Collaborative Trust Model in Austin, Texas.

GSG provides support to 27 credit union investment programs in 2008.

GSG implemented an enhanced training and coaching program for its investment staff in 2008.

GSG establishes the centrally located Program Resource Center to provide increased support to its credit union clients and their members.

### For more information about GSG and how we can support your credit union, please feel free to contact:

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