



In The Loop

**A Newsletter for the Partners of GSG
August 2007**

Group Non-Medical Insurance Benefits for your employees is one of the initiatives GSG is working on; here is an overview of the program. Ent Credit Union implemented this solution and saved \$100,000!

Carrier: Principal Financial Group

Products: Group Dental, Disability, Life, Vision Insurances and voluntary enhancement options.

The Credit Union Preferred Program offers preferential pricing, rating and underwriting flexibility, benefit design flexibility and enhancements, extended and multiple year rate guarantees.

Highlights

Dental: Strong product portfolio, benefit flexibility with a wide range of deductibles, coinsurance and maximums and a large provider network.

Vision: Ease of administration for employer and employees, simple and affordable. The Principal offer great flexibility of plan design.

Disability: The product can be designed to include both short and long term or a combination of benefits. CORE Employee Assistance Program is provided in conjunction with these disability programs.

Life: Flat, functions of salary or a combination program up to \$750,000 can built to fit employer and employee needs

For more information on any of the above topics, contact:

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